

ILO CONSULTING

THINK GLOBAL





About Us

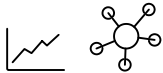
ILO Consulting Services is a growth advisory company and has a rich experience in the field of facilitating international Merger & Acquisition and Divestment, Private Equity Syndication, Structured Finance, Joint Venture, Franchisee and Distribution.

We are headquartered in New Delhi, India and have offices in Mumbai, Bangalore and Chennai.

In short span of time, ILO Consulting Services has become favoured global consultancy service provider owing to its deep knowledge mix of legal, financial and business environments in over 70 countries adding significant value to its client's business growth ambitions.

ILO Consulting has pioneered strong business relationships across the globe including Indian and Foreign Bank, FII, global private equity funds, India focused private equity funds, real estate funds, mezzanine funds and hedge funds.

ILO Consulting leverages insights, relationships and industry experiences to provide clients with high quality services.





Our Services

We support businesses in their Global Growth Ambitions by facilitating 360 degree services in following domains:

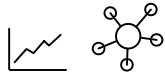
- Cross-border Acquisitions & Mergers
- Joint Ventures / Foreign collaborations
- Accessing developed financial markets for equity & debt
- Transactions Structuring & Turnkey assistance in Incorporation
- Franchising & Distribution partnerships
- Legal and Tax advisory – Single window for Advisory and Compliance





SECTORS

Our multidisciplinary dedicated teams help our clients from versatile sectors meet challenges and respond to opportunities.



● Public Sector

● Healthcare

● Banking

● Insurance

● Communication

● Private Equity

● Automotive

● FMCG

● Chemicals

● Pharmaceuticals

● Energy

● Natural Resources

● Oil & Gas

● IT

● Real Estate

● Infrastructure

● Entertainment

● Logistics

● Metal

● Mining

● Textile

● Heavy Engineering

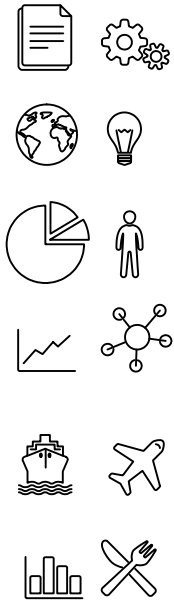
● Education


● Packaging



Our Institutional Relationships

We, together with our international partners have continuing relationships with many of the world's major financial institutions



 Deutsche Bank	 Scotiabank	 HSBC	 Standard Chartered	 China Construction Bank	 ING	 Intesa Sanpaolo	 RBS
 Mizuho	 Bank of Tokyo-Mitsubishi	 Sumitomo Mitsui	 Siemens	 CRÉDIT AGRICOLE Credit Agricole	 BNP Paribas	 Infrastructure Development Finance Co	 ADB Asian Development Bank
 State Bank of India	 NAB	 Barclays	 Bank of India	 DBS	 CREDIT SUISSE Credit Suisse	 Macquarie	 Bank of Taiwan
 中國銀行 BANK OF CHINA Bank of China	 Chinatrust Commercial Bank	 Industrial & Commercial Bank of China	 Agricultural Bank of China	 ANZ	 India Infrastructure Finance Company	 Societe Generale	 Santander



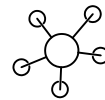
GLOBAL OUTREACH



FACILITATING BUSINESS PROGRESSION ANYWHERE IN THE WORLD



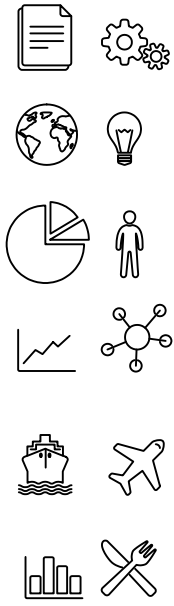
We at ILO Consulting have a vision to help our clients to achieve their global ambitions and “Think Global” in the true sense.



With our team of very talented & experienced advisors from all parts of the world and a high class team in India, we look forward to serving our clients that facilitates growth and compete with the best companies from all over the world.



Our Global Presence



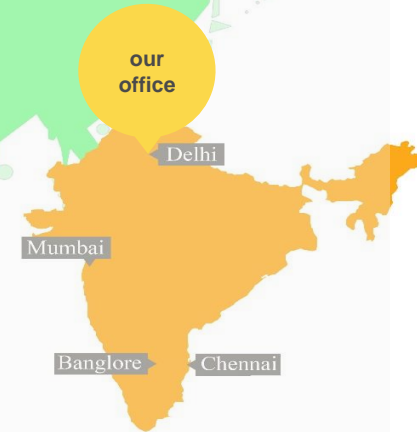
ILOC has a peering arrangement with 14 small, mid size & large firms & relations with IBs, law firms and accountants, at 12 US cities for JVs, new businesses & any sort of legal assistance.

South America – ILOC has very strong relationships in Brazil, Argentina & the largest legal network in Latin America, making business possible all over LATAM, effortlessly.

ILOC has a tie up with large European network, IBs and Law Firms – which have presences in 28 countries in Europe.

Africa – ILOC understands Africa is the market of tomorrow. ILO has partnerships in 11 African countries lending comfort, expertise & credibility for Indian businesses foraying into Africa.

ILOC works with Chinese Law firms & IBs at nearly all major regions in China.





Corporate Matching Program

Unique concept that empowers a business to see and evaluate opportunity across geographies, opening new roads to sustainability and profits.

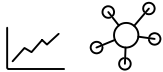


Corporate Matching Program

Corporate Matching Program is a flagship initiative of ILO Consulting. Operational in 23 countries, it is aimed at bringing together the world leading corporates & companies with cutting edge technology which wish to enter into **Joint Ventures, licensing new technology, outsourcing manufacturing, Franchisee & Distribution or require assistance for Private Equity, ECBs for fuelling their growth ambition.**

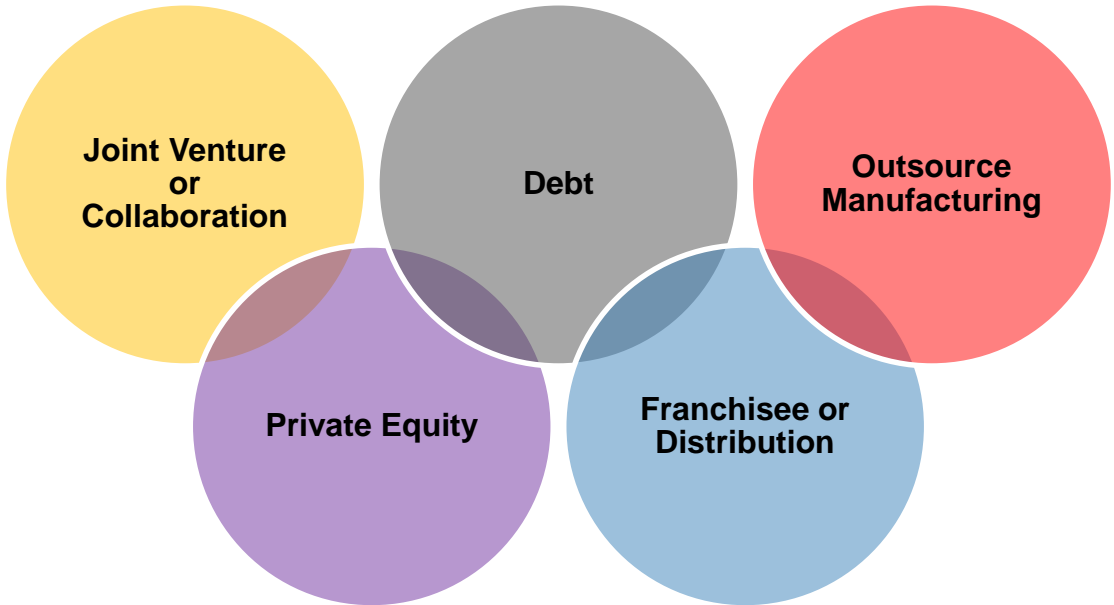
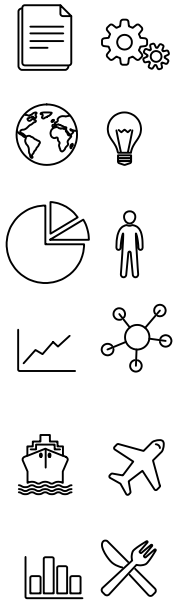
The Corporate Matching Program gives a participating company (the existing participants have revenues ranging from USD 25 Million to USD 1 Billion), irrespective of the sector, the access to our exclusive network of 120+ advisors around the world having rights from numerous participant companies for strategic alliances and corporate finance advisory in diverse business sectors.

Corporate Matching Program finds a suitable match for collaboration needs between businesses from India & countries across the globe-USA, UK, Japan, China, Germany, Italy, France, Spain, Switzerland, Austria, Greece, Brazil, Argentina, Israel, South Korea, Turkey, South Africa, UAE, Saudi Arabia, Bangladesh, Nepal, Pakistan & Sri Lanka.





Corporate Matching Program





Our Experience

S. No	Client	Assignment Overview & ILO's Role	Country
1.	Clinical Research, Outsourcing Clinical trials, Clinical Data Management, Biostatistical	Advised for an acquisition of the Clinical Trial Co. in Germany.	Germany
2.	Large Chinese Chemical Company	A landmark JV between leading Chinese and Indian Chemical Group (51:49) for CS2 manufacturing in India with an investment of \$40 million	China
3.	Italian construction and engineering company	Advised Italian construction and engineering company in setting up a base in India. Involved in the entire business strategy & set up for India.	Italy
4.	Global chemicals company serving customers in water-intensive industries	Advised & assistance on the winding of business in India.	Honk Kong



Our Experience

S. No	Client	Assignment Overview & ILO's Role	Country
5.	Large Italian chemical group	Advised and assistance in their joint venture in India with BSE listed company. The size of the transaction is US\$ 40 million.	Italy
6.	Large Chinese Telecommunication equipment company	Advised and assistance in setting up a base in India	China
7.	USA Heat exchange Company	Advised US based heat exchange company in setting up a base and a joint venture strategy in India.	USA
8.	USA IT-Retail Company	Advised on raising early-stage equity financing of US\$ 6 million	USA
9.	Leading Italian refrigeration manufacturer company	Advised and assistance on share purchase, due diligence and documentation in India.	Italy



Thanks!

Any questions ?

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