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Corporate Matching Program



Introduction

ILO Consulting is a part of a very empowering Corporate Matching Program where we find a suitable match for collaboration needs between businesses from India & countries across the globe-USA, UK, Japan, China, Germany, Italy, Spain, Switzerland, Austria, Brazil, Argentina, Israel, France, South Korea & Turkey.

Our objective is to play catalyst in forging long-term relationships among companies in capacity of joint ventures, strategic alliances, partnership and collaboration where significant benefits & value creation are realized on both the sides.

We have assisted the clients to set up their business in India & further advised on Joint Ventures between Indian & foreign companies. Notable joint ventures have been set up by our team between businesses in USA, Europe & China on one side & India on the other.

Our clients have set up Joint Ventures for sharing technology, bringing in investments, marketing and manufacturing in the Indian market.

Corporate Matching Program

We feel in today's challenging world, working together by way of complementing each other and becoming a one force is the key to achieve the growth.

We take organizations beyond the traditional nomenclature of acquisition & mergers and provide a platform for more effective and efficient joint ventures and alliances.

A Unique platform for cross-border collaboration - Corporate Matching Program - has been introduced by ILO Consulting - where we match the growth ambitions of Indian and global companies, in finding a joint venture or long-term strategic alliances.

The type of structures being employed are:

- ▶ Joint Ventures
- ▶ Technology transfer or Technology licensing arrangements.
- ▶ Connecting foreign companies that wish to outsource manufacturing to India.

Corporate Matching Program find a suitable match for collaboration needs between businesses from India & countries across the globe-USA, UK, Japan, China, Germany, Italy, Spain, Switzerland, Austria, Brazil, Argentina, Israel, France, South Korea & Turkey.

The level of commitment and complexity associated with any joint venture or business alliances cannot be underestimated.

We at ILO Consulting have a vision to help our clients to achieve their global ambitions and "Think Global" in the true sense.

With our team of very talented & experienced advisors from all parts of the world and a high class team in India, we look forward to serving our clients grow and compete with the best companies from all over the world.

Corporate Matching Program

Joint Venture

A joint venture or foreign collaboration in which two or more parties contribute assets and share profits & losses.

Manufacturing Outsource

A cross-border collaborative arrangement formed via a contractual agreement (outsource manufacturing in India) through which the client can enter into a new market / geography or new product / opportunity.

Technical Collaboration

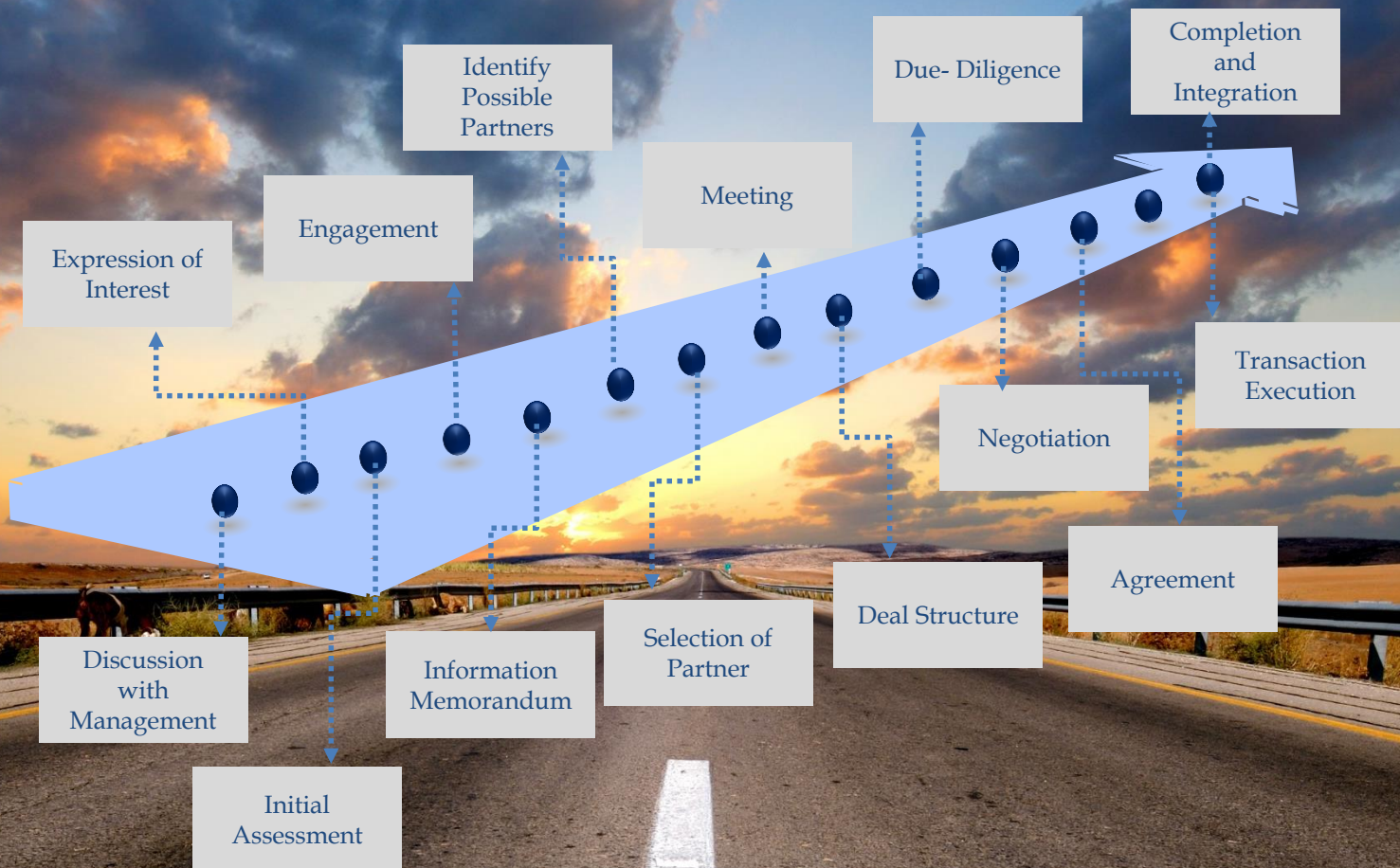
A cross-border collaborative arrangement formed via a contractual agreement through which the client obtain a new Intellectual Properties (IPs).

Few Existing Opportunities

S. No	Sector	Description	Country
1.	Faucets & Kitchen/Bathroom Accessories	The company is involved in the business of design and production of special utility vehicles.	Italy
2	Automotive	The company is involved in the contract manufacturing of electronics and automotive.	Austria
3	Cable & Wires	The company is involved in the business of manufacturing cables and wires.	Italy
4	LED	The company is involved in the business of design and manufacturing of LED lights.	China
5.	Oil and Gas	The company is involved in the business of design and fabrication of Heat Exchangers, Bundles Strip and Retube Bundles, Pressure Vessels etc.	USA
6.	Consumer Goods-Shoes	The company is involved in the business of manufacturing aesthetic, comfortable, commendable in design and affordable luxury segment shoes.	Italy
7.	Food Processing-Rice	The company is involved in the business of Rice	Italy
8.	Renewable Energy-Solar	The company is involved in the business of providing innovative solutions that uses solar energy- solar cube, power bank, etc.	Austria
9.	Auto Components	The company is an aftermarket expert for automotive spare parts and has technology of OEM standards.	Austria
10.	Infrastructure (Tower and Cranes)	The company is involved in the business of towers and self-erecting cranes.	Italy

Process to Transaction Execution

A well understood strategy underlies each step in the critical path to success for a JV or business alliance. The following chart set out the key steps which need to be considered in transaction execution:



How to Participate Corporate Matching Program

We would be happy to enrol your organization at our corporate matching program & evaluate your organization's potential at no upfront cost and provide access to our network of organizations across the globe.

For deeper discussion on the Corporate Matching Program, please contact:

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ILO Consulting, a growth advisory company based in New Delhi, Mumbai and Bangalore, having a rich experience of executing cross-border transactions for capital raising, outbound & inbound acquisitions, divestitures, transactions structuring, joint ventures & foreign collaborations including technology-sharing agreements.

4 Steps:

